

2023 ONE MERCK PROGRAM

JANUARY 1 - DECEMBER 31, 2023

When you succeed so do we.
 At Merck Animal Health we are committed to the future of your cattle. Because when production thrives so does our industry.

SELECT YOUR TIER:

Your initial tier level enrollment is determined by your 2022 purchases of cattle products.	
TIER 1 \$25,000	6%
TIER 2 \$60,000	7%
TIER 3 \$115,000	8%
TIER 4 \$225,000	10%
TIER 5 \$350,000	13%
TIER 6 \$550,000	15%

REBATED CATTLE PRODUCTS

PREVENTION TOOLS

- Bovilis® Vista® family
- Bovilis® Once PMH®
- Bovilis® Guardian®
- Bovilis® Nasalgen® family
- Bovilis® Vision® family
- Bovilis® Cavalry® 9
- Bovilis® Covexin® 8
- Bovilis® Piliguard®
- Bovilis® L5 SQ, VL5 SQ
- Bovilis® J-5
- M. Bovoculi Bacterin

PARASITE CONTROL

- Panacur® (fenbendazole) products
- Safe-Guard® (fenbendazole) family
- Double Barrel VP®
- Dominator®
- Grenade® ER
- Boss® family
- Saber™ family

PERFORMANCE TECHNOLOGIES

- Revalor® family
- Ralgro® (zeranol)

REPRODUCTION MANAGEMENT

- Estrumate® (cloprostenol sodium)
- Fertagyl® (gonadorelin)
- Chorulon® (chorionic gonadotropin)

TREATMENT SOLUTIONS

- Amoxi-Mast® (amoxicillin intramammary infusion)
- Orbenin-DC® (cloxacillin benzathine intramammary infusion)
- Arovynt™ (tulathromycin)
- Zuprevo® (tildipirosin)
- Resflor Gold® (florfenicol and flunixin meglumine)
- Banamine® Injectable (flunixin meglumine)
- Banamine® Transdermal (flunixin meglumine)
- BO-SE® and MU-SE®
- ShutOut®
- Nuflor® (florfenicol)

Bonus Rebates

- 30% on Zuprevo® (tildipirosin) - 100mL & 250mL
- 10% on Estrumate® (cloprostenol injection) - 20mL & 100mL
- 10% on Fertagyl® (gonadorelin) - 20mL & 100mL

Note this rebates are incremental to the rebate earned on the base OneMerck Producer program.

Tier Level

- Tier 1 Tier 2 Tier 3
 Tier 4 Tier 5 Tier 6

Enrollment Form

Name: _____

Customer SAP/HIN: _____

Operation Name: _____

Rebate Mailing Address: _____

City: _____

State: _____ Zip: _____

Signature: _____

Date: _____

Email Address: _____

I hereby consent to receive email from Merck Animal Health on products/programs and scientific information. You may click the unsubscribe link in your email at any time to opt out.

Enrollment forms must be submitted to your Merck Animal Health sales representative:

ONE MERCK

REBATE PROGRAM

PRODUCER

Only those products and product categories that are expressly stated in this program and its supporting documents will be rebated. Non-rebated products will serve as volume builders. For a complete list of products please request a catalog from a Sales Representative, Animal Health Supplier, visit www.merck-animalhealth-usa.com, or call 800-521-5767.

ELIGIBILITY

This offer is open to cattle producers using Merck Animal Health products, except for those producers who are signed up on an upfront pricing agreement. This program is not intended for buying groups as single entities unless they are able to legally document common ownership to achieve tier status. Participants must understand that the products rebated on this offer are for exclusive use of the enrolled account and shall not be for wholesale or resale. Merck Animal Health reserves the right to: decline the enrollment of any participant, refuse the payment of any rebates or recalculate any previous or future payments, at their sole discretion. To qualify for payment, participants must comply with all terms within this rebate, and any other applicable terms related to this offer. Offer is void where prohibited by law. Merck Animal Health reserves the right to modify, expand, reduce, extend or cancel this program upon 30 days written notice to customers in the program.

ENROLLMENT PROCESS

All participants in the 2022 One Merck Producer Program that achieved Tier 1 or higher with a minimum of \$25,000 qualified purchases are automatically enrolled for 2023. New enrollees, or accounts that did not participate in 2022 may join at any time by submission and acceptance of the enrollment form.

TIER LEVELS

If purchases are tracking below enrolled level, Merck Animal Health reserves the right to reconcile previous payments at any time and re-enroll on lower levels. At any time during the program period, enrollment

TERMS AND CONDITIONS

at a higher tier is welcomed. Purchases will apply to the new level, retroactive to the first day of program participation (dollar one). Customers that achieve a higher tier level at the end of the program will have rebates automatically recalculated at the final level reached.

REBATE CALCULATION AND PAYMENTS

Rebate amounts will be calculated using the total % rebate and the invoice value. Rebate checks will be mailed monthly. Rebates earned will accumulate until \$100 minimum check amount is reached. Rebates will be reconciled back to the beginning of the program and recalculated to achieved tier level at the end of the quarter, on a pro-rated basis. Allow six weeks for your rebate to be processed.

PROOF OF PURCHASES

Merck Animal Health prefers EDI data as proof-of-purchase. Approved proof of purchase* is final and binding to participants.

- Specific information will be required when submitting a manual invoice. Invoices must also be clear and legible. Missing/illegible information will result in a delay in processing. Information that is ultimately not provided will result in the submission not being processed and the rebate payment not made. The following information is required for each invoice submission:
 - Dates of all product purchase (all must fall within the dates of the respective quarter), quantity (number of units) of product ordered, price paid for each product, dollar purchase total, and customer name and number (SAP #). Invoices must be generated by the seller of the product(s).
 - Invoices should be submitted monthly, where possible, but must be submitted no later than the end of the month following the end of the quarter.
 - First quarter invoices (Jan - March) must be submitted no later than April 30.

- Second quarter invoices (April - June) must be submitted no later than July 31.
- Third quarter invoices (July - Sept) must be submitted no later than October 31.
- Fourth quarter invoices (Oct - Nov) must be submitted no later than December 31.
- All December 2023 invoices must be submitted no later than January 31, 2024.
- Manual invoices not submitted in these noted timeframes will not be processed and rebate payments will not be made.
- Customers who enroll in a One Merck program after the start of the year will be allowed to submit manual invoices outside of the noted timeframes. For example, if a customer enrolls in September, he/she will be eligible to submit manual invoices from the first two quarters without penalty. This applies only to new enrollments. From the time of enrollment forward, the customer must submit invoices by the noted deadlines.

DISCLAIMERS

Merck Animal Health reserves the right, in its sole discretion, to:

- Refuse to enroll any account.
- Accept enrollment of any account.
- Refuse the payment of any rebates.
- Reconcile any previous payment.
- Modify, expand, reduce, extend or cancel the Program upon 30 days written notice to customers in the Program.
- Terminate its champion class of trade category and related privileges.
- Refuse participants' participation in other rebate offers.

For more information regarding this rebate offer and enrollment, contact your Merck Animal Health representative.

MAHCattle.com • 800-521-5767

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